# brushware

THE INDUSTRY LEADER SINCE 1898









2024 MEDIA KIT

# NOW IS THE TIME >> WORLD BRUSH EXPO

The brush industry is set for a huge year in 2024 with the launch of the WORLD BRUSH EXPO in Bologna, Italy, next May 22-24. Don't miss the opportunity as *Brushware* is here to maximize your company's marketing reach before, during and after this historic event. Partner with Brushware to get out your message through simple advertising packages that deliver across all of the most important channels. We are your one-stop media outlet to cover all of the bases.



The World Brush Expo launches in Bologna, Italy in May 2024

#### MAGAZINE

Produced six times per year, Brushware's print and digital magazine has no equal for global presence. Brushware sets the standard as the highest quality magazine covering the industry. Companies in the industry are benefiting from the increased exposure and direct link opportunities from the digital magazine issues launched starting in 2019, SEO pros know that backlinks are part of the overall marketing mix and Brushware's evergreen digital issue program provides an extra boost from an industry authority.



#### WFRSITF

Brushwaremag.com includes an up-to-date news channel that gives all *Brushware* advertisers the opportunity to submit press releases for exposure and critical backlinks that are evergreen and also provide a connection to your company's profile in the online directory. Take advantage of this spectacular opportunity to improve SEO for your company's website. If you are a GOLD or ELITE advertiser, we'll even embed your YouTube videos in our posts, to offer the most bang for your buck on your video marketing and production expenses.

## NEWSLETTER

Launched in the fall of 2019, the Brushware Digest enewsletter has an established presence as a targeted and concise weekly update for industry news. It's quickly become the digital newspaper for the brush community. ELITE and GOLD LEVEL advertisers benefit from additional exposure in the digest with a spotlight appearance that runs for one month in Brushware Digest.

# ONLINE/PRINT DIRECTORIES

Active SILVER LEVEL (three-issue) advertisers receive 25 free categories in the annual Summer Buyer's Guide issue and the Online Directory, In addition, SILVER advertisers receive bonus editorial space in the annual Machinery Showcase & Supplier/Manufacturer Spotlight issue.

# 2024 BRUSHWARE >> EDITORIAL CALENDAR

## JANUARY/FEBRUARY

Reserve advertising space and provide artwork by 12/8/2023

- Interior Paintbrush Product Special
- Digital 40: Ranking the Top Industry Brands
- Third Quarter 2023 **US Import & Export Statistics**

# MARCH/APRIL

#### ABMA CONVENTION PREVIEW EDITION

Reserve advertising space and provide artwork by 2/2/2024

- 2024 ABMA Convention Preview
- Global Brush Manufacturer Locator
- Full-year 2023 US Import & Export Statistics

# MAY/IIINF

#### WORLD BRUSH EXPO SPECIAL EDITION

Reserve advertising space and provide artwork by 4/5/2024

- World Brush Expo Preview
- 2024 ABMA Convention Follow-up
- Industrial Product Special

### JULY/AUGUST

#### **ANNUAL SUMMER BUYERS' GUIDE**

Reserve advertising space and provide artwork by 6/7/2024

- World Brush Expo Coverage
- Buyers' Guide: Products, Raw Materials, Machinery & More
- Suppliers & Manufacturers Directory
- First Quarter 2024 US Import & Export Statistics

# SEPTEMBER/OCTOBER

#### 64th FEIBP CONGRESS GUIDE

Reserve advertising space and provide artwork by 8/2/2024

- 64th FEIBP Congress Preview
- Cosmetic Brush Product Special
- First Half 2024 US Import & Export Statistics

# NOVEMBER/DECEMBER

#### **COMBO ISSUE:**

#### MACHINERY & SUPPLIER SHOWCASE

Reserve advertising space and provide artwork by 10/4/2024

- Machinery Showcase
- Supplier/Manufacturer Spotlight
- 2025 Fconomic Outlook
- 64th FEIBP Congress Report

# STAFF

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#### PUBLICATION OFFICE

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# **2024 PRINT ADVERTISING RATES**

Size	Туре	1 Issue	3 issues	6 issues	
BACK COVER	4 COLOR	\$2,950	\$1,950	\$1,500	
FULL PAGE	4 COLOR	\$1,400	\$1,200	\$975	
1/2 PAGE	4 COLOR	\$995	\$800	\$725	
1/4 PAGE	4 COLOR	\$650	\$550	\$475	
1/8 PAGE	4 COLOR	\$375	\$295	\$225	
FULL PAGE	BLK/WH	\$975	\$795	\$695	
1/2 PAGE	BLK/WH	\$675	\$595	\$495	
1/4 PAGE	BLK/WH	\$575	\$475	\$375	

## PRINT MECHANICAL SPECIFICATIONS Page Unit - Width x Depth

#### TRIM:

8.5 x 11 inches 21.59 x 27.94 cm

#### **FULL PAGE:**

8.5 x 11 inches 21.59 x 27.94 cm

#### 1/2 VERTICAL:

3.67 x 10 inches 9.32 x 25.40 cm

### 1/2 HORIZONTAL:

7.5 x 4.87 inches 19.05 x 12.37 cm

#### 1/4 VERTICAL:

3.67 x 4.87 inches 9.32 x 12.37 cm

#### 1/4 HORIZONTAL:

7.5 x 2.67 inches 19.05 x 6.78 cm

#### 1/8 HORIZONTAL:

3.67 x 2.67 inches 9.32 x 6.78 cm

PREFERRED FORMAT: Adobe PDF

BLEED ADS: Please provide 1/4 inch of bleed to ensure no white edges show in the final magazine product.

LIVE MATTER: On all bleeds, please keep a live matter 1/4 inch margin inside all four sides to allow for trimming and variations in folding and binding. On spreads keep live matter 1/4 inch from each side to centerline to prevent hiding live matter in binding.

SPECIAL POSITION: Add 20 percent.

All digital artwork can be provided via email or shared folder location.

# **ADVERTISER PACKAGES**

BENEFITS	ELITE LEVEL Premium Advertisers (Exclusive)	GOLD LEVEL 6 Issue Advertisers	<b>SILVER LEVEL</b> 3 Issue Advertisers	BRONZE LEVEL 1 Issue + Listing Advertisers
Online Directory Profile Microsite	Unlimited categories	Unlimited categories	Up to 25 categories	Up to 5 categories
Print Listing - Summer Buyers' Guide	•	•	•	•
Bold Listing - Print Global Brush Locator (manufacturers only)	•	•	•	•
Press releases posted on www.brushwaremag.com with link	•	•	•	•
Free classifieds (limit 6 per two-month cycle)	•	•	•	•
Machinery Showcase/Supplier Spotlight Free Profile Page	•	•	•	
Online Directory Featured Company - 1 month	•	•		
Video Embedded on Profile Page	•	•		
Videos embedded in the brushwaremg. com news feed	•	•		
Photo included with classified ad	•	•		
733 x 150 upper leaderboard on brushwaremag.com (limit four advertisers)	•			

# **2024 DIGITAL ADVERTISING RATES**

	Size	Туре	2 MONTHS	1 YEAR
	733 x 150 px	UPPER LEADERBOARD	\$600	\$2,400
	300 x 600 px	LARGE IMPACT (exclusive)	\$800	\$4,000
5	300 x 250 px	IMPACT	\$400	\$1,200
3	733 x 150 px	LOWER LEADERBOARD	\$200	\$800

#### Leaderboard Web Ads

Our two leaderboard positions (1) (3) rotate six advertisers in each ad location. Size is 733 x 150 pixels.

#### Large Impact Web Ads

This **exclusive opportunity** is more than double the size of a the  $300 \times 250$  ad spot. The ad runs above the  $300 \times 250$  ad locations in the right column on the website and is the premier ad location on **www.brushwaremag.com**. Size is  $300 \times 600$  pixels.

#### Standard Impact Web Ads

Up to 12 advertisers rotate in the available 300 x 250 pixel slots in the right website column (2).

Ask about our print/digital ad packages for maximum exposure at discounted prices.



# **DIGITAL AUDIENCE GROWTH**

## **BEYOND PRINT**

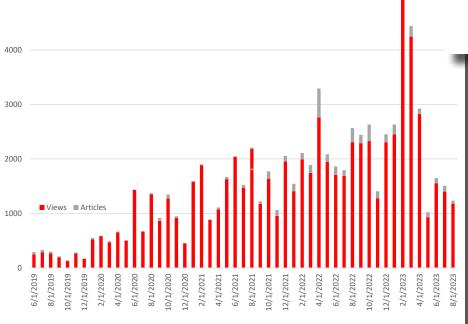
With the website redesign in 2020, *Brushware's* digital magazine, newsletter and social channels have all combined **to steadily drive overall impression growth**. The modern approach and technical infrastructure combined with the commitment to deliver a top quality print magazine means Brushware is the one-stop solution for brush industry marketing. We offer the **#1 magazine in the industry** and soon, we'll top the list for online presence.

Don't miss your chance to get in on the ground floor as we head into the big year with the new World Brush Expo set for May 2024.

## DIGITAL MAGAZINE TREND

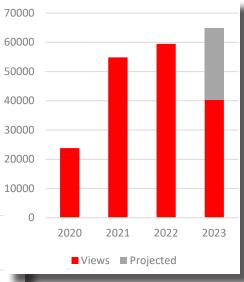
5000

Graph combines digital magazine views with digital article impressions



## ANNUAL DIGITAL IMPRESSIONS

Website + Magazine



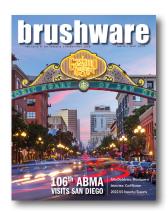
9%

2023 AVERAGE DIGITAL MAGAZINI CLICK THROUGH RATE IIP FROM 6 PERCENT IN 2022

#### THE INDUSTRY LEADER SINCE 1898













# PRINT MAGAZINE | DIGITAL MAGAZINE NEWS WEBSITE | ONLINE COMPANY DIRECTORY INDUSTRY LEADING WEEKLY ENEWSLETTER

DOES YOUR MARKETING PARTNER COVER ALL OF THE KEY MARKETING CHANNELS?

CONTACT BRUSHWARE TODAY AND WE'LL BE YOUR 360 DEGREE MARKETING PARTNER.